



Business Management Success Courses©

Participant Comments

"Here are some testimonials from a few team members here at Black Diamond Kids Center regarding the business courses." **Josh Storrer, Owner (Black Diamond Kids Center, California)**

"The 3rd Level Business courses have helped me to have a broader view of my workplace. I had a limited scope of what my role was in my company only focusing on my position and its responsibilities. Now, I see my company as a whole and I see where I fit into the larger picture. The courses have taught me so much about our industry. We are a Children's Learning and Activity Center, we have so much to offer our community and we are constantly growing. The 3rd Level courses have benefited me by mapping out all aspects of this growth. I now have a clear picture of who we are and what we can become as we follow the sound principles set forth in the 3rd Level courses. Thank you for the abundance of ideas and sound teaching you have offered in this course!" **Lyndi Baker, Human Resource Director**

"I have found the 3rd Level Consulting Business Courses to be extremely beneficial for me and my staff. The courses have helped me better navigate my thoughts and ideas when running a Competitive Gymnastics Program and how to apply them to my everyday work environment. 3rd Level Consulting leaves no stone unturned as it not only focuses on running a successful business but on the small aspects like Customer Service and balancing personal life as well." **Rachel Frazier, Competition Gymnastics Director**

"The 3rd Level Business Courses are more than just courses on "business" and guides on how to succeed at a Children's Learning and Activity Center; they can act as a road map to life. The leadership principles and positive outlook approach applied to any tough business situation that where taught throughout the levels has been easy to understand and can be easily implemented into any aspect of your life or business. I love the principle of "Awareness is the first step to SUCCESS!" I will always remember this phrase. The 3rd Level courses have been a great addition to understanding the road map to success in this industry and in life. I have taken away a better understanding of myself and my role in this business. Thank you for clearly communicated ideas and beliefs on what it means to run an outstanding place where kids love to learn and succeed!" **Kate Chadwick, Customer Service Director**

"Frank - Nice job on the test and the information. . I am very impressed with your ability to organize everything into an easy to follow and logical progression. I can see a huge benefit with a program like this. One of the most valuable things that I have always taken away from your visitations at Metro is all of your Systems. This program has all of that and more. I can see a huge advantage for my key staff especially. I am currently working on a hierarchy or level system of hiring based on credentials, accreditation and experience. Pay ranges would be established for each level. Programs like yours would allow me to diversify the levels even more and have more options to include in the areas of staff training. I like the ability to have options in staff training in regards to the business and organizational side and in regards to the technical and teaching side. My plan is to have my Program Directors take the courses and take an active role in helping to develop the areas Metro needs the most work on." **David Klein, President (Metro Gymnastics Center, Inc. – Oregon)**

"These courses will set a new standard of professionalism in our industry!" **Patti Komara (Tumblebear Productions, Indiana)**

"Frank - I did the Level 1 Course today. You are right, it is perfect for new or prospective managers." **Doug Januska (CSA Kids – Wisconsin)**

"WOW! I am just sitting here in awe! Outstanding from the depth of the content to the library and systems. I think you really have something unique and the first to venture into the online education in business. Exceptional!" **Loree Galimore (USA Gymnastics)**

"I really enjoyed it and it really is essential to follow the progression. I am recommending that my Directors take the first 3 levels because I really learned so much. And there is so much that I try to teach them that I feel will be reinforced from another source. One thing that I really liked was the review page before the test. I really think the review/summary test without pressure to pass/fail is a great way to remember all of the information in the course." **Jason J. Orkowski (Gymfinity – Wisconsin)**

"I just finished taking the test. You have a great product that I would definitely recommend. I especially liked your Ideas for running a profitable competitive team program (Is that an oxymoron?) and also your ideas for growing your cheerleading program. The attachments and PDF's were extremely helpful. The content was interesting, to the point, and easy to follow -- and the test was relevant to the material, but not too in depth that you needed to spend hours studying for it." **Lindsay Gallegos (Twisters, Florida)**

"Thank you for allowing me the privilege of reviewing the course. It gives leaders a great general overview and demonstrates how they can expand. I like the way that they must start at Level 1. Your systems section is very valuable, because many in our industry tend to "fly by the seat of their pants". As an owner, I need info to teach me to manage people, skills like accountability, how to identify and develop leaders and set up profit sharing, etc. I assume they care covered in future courses, which I would like to purchase." **Priscilla Godi (SSB Kids, Oklahoma)**

"First I want to say how impressed I am with the scope of the program. It is obvious that TONS of time has been poured into this, to say nothing of the content, which is relevant and well organized. This is the first system of its kind that I've seen and there is nothing else like it so far in our industry. Congratulations!" **Jeff Lulla (Fun and Fit Gymnastics Centers – California)**

"I completed the Level 1 course and took the test. This course is awesome, and I look forward to taking the rest of the series!" **Diane Barron (Barron Gymnastics – Missouri)**

"I worked my way through part of the course and I love it! I can see you have put in a lot of time and effort to get this up and running. I will definitely use it for my staff beginning immediately. I love the information and will keep working through it." **Donna Moretti (Triad Kids Campus – Iowa)**

"Overall, I am much impressed. The safety and risk section was very good, the volume of data was well laid out and easy to follow. Thanks for the opportunity to participate" **Michael Taylor (GymNet – California)**

"The Level 1 Course was very good, in that it got me thinking about many things. Some I know, but just haven't had the time to get them going, others that mad great sense to me, and I know I have to start implementing immediately. As to the layout of the course, very nice, a good coherent manner in which it was set up. I enjoyed the course greatly and look forward to completing the rest." **Mike Vanim (Berks East – Pennsylvania)**

"What a great course! I can't wait to spend a little more time on it. As a business major, it brings back some memories of my business courses from college. I know that this sounds nerdy, but I really liked challenging myself in the business school by furthering my knowledge. I think that it is an excellent and beneficial course. Good Stuff!" **Julie Barron (Barron Gymnastics – Missouri)**

"Well I am impressed. Your timing was perfect in that I have been struggling with how to take my crew to the next level. I think I'll start this with my Senior Staff and use it as a template to build our new business. Thanks!" **Mike Williams (American Kids Sports Center – California)**

"Thank you. It is so interesting to read things that you know you are doing well and then hit upon a comment that makes you think about something you could do better. We have been focusing on our systems now for the past year. It was interesting earlier this week that my Program Director for the Gymnastics Program commented that the staff is so much more relaxed this year. We now are working to complete those systems and begin to evaluate their effectiveness. It's fun to watch them grow through this course series!" **Lorraine Currie – Owner (Futures Gymnastics – Canada)**

"I just passed the level 6 course. I believe that I now have passed all 6 courses! You have put together an extraordinary series of practical courses that will enhance the career of ANYONE who takes them! I am amazed at how much you have put into each and every course. I can totally see how progression the series is. Congratulations!" **Don Spencer, Certified Business Intemediary**